

Client Reference

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Client Relation Synopsis

SNV has contracted EEPA on a regular basis since 2003 to work on various development co-operation issues related to EU policies and funding.

Over this 6 year period, the following projects have been implemented:

- Research for and compilation of information for a set of guides on CD-ROM produced by SNV entitled:
 - *General Reference Guide on European Union Development Cooperation* (June 2003), updated in September 2005 entitled: *General European Aid Guide*, produced as a Funding Guide
 - *Special Reference Guide on Country and Regional programming of the European Union* (March 2004)
 - *Special Reference Guide on Thematic Instruments of the European Union* (March 2004), jointly updated with the country and regional guide in September 2005, entitled: *Regional European Aid Guide* and produced as a Funding Guide.
- Organisation of a series of conferences on the Millennium Development Goals in Burkina Faso, Nepal, Nicaragua, Peru and Uganda and of an international conference in The Netherlands entitled '*Mobilising Local Capacity for the Millennium Development Goals*' (2005)
- Provision of consultancy support to provide a mapping-brief for advocacy towards the High Level Conference on Aid Effectiveness in Accra (January 2008) as well as an ongoing retainer contract for advocacy and communications support (March 2008)
- Provision of strategic advice and development of a European media strategy to help raise SNVs profile during the European Development Days (EDDs). Organisation of the conference *Citizens as Partners: Capacity Development for Ownership in Local Governance* at the EDDs and facilitation of an SNV delegation visit to Brussels and Strasbourg to participate in the EDDs (November 2008)
- Consultancy services on providing an initial scan of international organizations that may be interested to engage with the Local Capacity Development Funding (LCDF) mechanisms initiative and participation in 3 day LCDF initiative workshop in Mwanza (November 2008 – February 2009)

At present, SNV is collaborating with EEPA on the following projects:

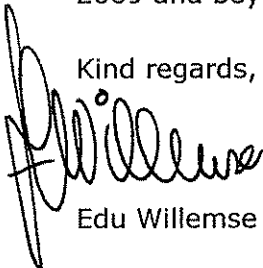
- Providing logistical support and identifying high level speakers for the Global Corporate Citizenship event (February 2009)
- A scoping study to ascertain SNV's possible participation in the EDDs 2009 (March 2009)
- Provision of consultancy support on an engagement strategy for SNV with the EU Institutions. Mapping key contacts within the Institutions, providing EU "awareness raising" for SNV staff and assisting in the development of SNV's lobbying and advocacy initiative for 2009 (February to May 2009)

Having worked with EEPA on such a diverse range of projects over the years, it is clear that we consider them to be an extremely valuable asset to our ongoing advocacy work and strategy development.

EEPA's expertise and in-depth knowledge of the EU's development co-operation policies, excellent contact base and ability to produce consistently good work has resulted in a strong added value of SNV's work at the EU level.

SNV looks forward to continuing this good working relationship with EEPA throughout 2009 and beyond.

Kind regards,



Edu Willemse