

Eurostep is a network of autonomous European non-governmental development organisations working towards peace, justice and equality in a world free of poverty. Its membership, rooted in their own societies, works together to influence Europe's role in the world, particularly in pursuing the eradication of injustice and poverty. It advocates changes in Europe's policies and practice based on the perspectives drawn from direct experiences of an active involvement of its members and their partners in development in over 100 countries across the world. The members of *Eurostep* include: 11.11.11 (Belgium), ACSUR Las Segovias (Spain), Alliance Sud (Switzerland), CFSI (France), Concern Worldwide (Ireland), Deutsche Welthungerhilfe (Germany), FDSC (Romania), Hivos (Netherlands), Kepa (Finland), Maniteze (Italy), Marie-Stopes International (UK), Network of East West Women (Poland), Oikos (Portugal), Oxfam International (Netherlands), People in Need (Czech Republic), Sloga (Slovenia), SNV (Netherlands), terre des hommes Germany.

Mrs van Reisen
Rue Stevin 115
1000 Brussels
Belgium

Dear Mrs. van Reisen,

Reference letter

Since 2003, EEPA and Eurostep have an agreement of cooperation. EEPA's expertise to promote social development, to position and communicate and organise networks of interest and expertise has been of consistent quality and value to the Eurostep network. This appreciation has been recognised by the subsequent boards of Eurostep who have approved the successive cooperation agreements.

Eurostep members have benefited from the cooperation and many of the Eurostep members have used the expertise of EEPA (with Ampersand Global) for the communication of their specific programmes. EEPA has served the following Eurostep members: Oxfam, WeltHungerHilfe, Concern, Hivos, terre des hommes, PIN and SNV. With some of the Eurostep members, EEPA has worked for many subsequent years, demonstrating the satisfaction of the client organisations.

EEPA's partnership with Ampersand Global has served Eurostep well, and has provided a consistent support in relation to EU media and communication of Eurostep as an organisation as well as what it stands for.

EEPA and Ampersand Global have a track record of efficiency and of high quality delivery, with an excellent understanding of the EU context, a broad and diverse and reliable network, and with excellent strategic and analytical capacity.

Eurostep has benefited from the communication and writing expertise in EEPA, and two of the EEPA editors have since become the regular editors for the Eurostep Weekly newsletter and for the editing of its publications.

EEPA's relation with the European institutions (Commission, Parliament and Member States), its excellent reputation as a reliable and knowledgeable company, have been important assets to assist the Eurostep programme.

In addition, it is a pleasure to work with EEPA and Ampersand Global, the flexibility and understanding of decision-making processes, the commitment to advance the substance and content of the programmatic issues, allow

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professional approaches and team-work to go hand in hand. The enthusiasm generated through these cooperation programmes has had a positive impact on the Eurostep network.

Eurostep will continue to work with EEPA and Ampersand Global and recommend EEPA and Ampersand Global as reliable, efficient, professional and knowledgeable organisations that provide expertise in positioning and communicating programmes and organisations in the EU context.

I am available for further references.

Sincerely,

A handwritten signature in blue ink that reads "Simon Stocker". The signature is written in a cursive style with a long, sweeping underline that extends to the right.

Simon Stocker
Director